

A 'Networking Asset' is a Must! (part 3)

Networking Extravaganza N. Canton - Asset #3

Please Meet *Tim Weyer!*

Well, you met [Amy](#), [Jessica](#), and [George](#) in the first two posts, so now meet **Tim Weyer**, with [honeybeeBase of North Canton!](#) Tim & his partner, Ian Giebeler, have developed an app that has proved itself to help businesses simplify their business management procedures. Things like team communication, time clock & vacation management solutions, along with several other critical business functions. The value has been tested and proven in the business world.

Tim is looking forward to meeting you and you're going to want to meet Tim—he's admittedly a little newer to the networking world, but he's one you're going to want in your influence group. So, I think it's about time I introduce you to him. As one of three amazing hosts for this fall's [Networking Extravaganza](#) in North Canton, Ohio, Tim's focus is centered upon his customers—he wants to make sure they have the tools at their fingertips to make their business more competitive. That goal means that he stands behind a proven system that keeps them running smoothly.



Tim not only believes strongly that his customers have those tools, he also believes in the value and power that an extensive network can do for the businesses in that network. He has been involving himself in some local networking groups and is interested in expanding his outreach so that people learn about his business solution and, so he can present opportunities for others in his network.

When you meet Tim, you'll see how his enthusiasm is infectious and intriguing, especially regarding where your business is caught in bottlenecks that are holing you back from getting where you want to go.

Tim has already experienced some amazing groups/events and has seen the power networking commands to change a person and become the major avenue for referrals over the next few years. His passion is to see this in your life also.

Thus networking is bringing new networking partners to his door every day!

That's why I want to introduce you to Tim!

[Make your reservation now](#) so you don't miss out on the introduction you've been

waiting for.

So, as an extension of this passion, Tim has seen the value of being one of 3 hosts of the Fall 2017 *Networking Extravaganza* in North Canton, Ohio, and he's looking forward to meeting you.

Hear it in his own words (click the video):



"The more we can get in front of someone, the better the results!" says Tim!

Hi, I'm Bob Arnold, The Results-Oriented Networking Mentor, and Tim is itching to meet you personally and become part of a network that has been a great beneficiary to business people who depend on networking for growth. I have business people asking all the time for programs that teach effective networking. Thus, this Networking Extravaganza event has been organized to serve these businesses networks and helps them expand their contacts into real working relationships.

Why do they constantly ask? Because they want to meet those with an understanding focused on networking results, and they know then will be a much better networking partner than someone who sees networking as a bore.

"Who are YOU?" I asked a group of networkers the other evening. Then followed up with ***"Why are you THAT?"*** Believe it or not their answers revealed that **Networkers are HAPPY PEOPLE!** Tim is realizing this and sees results come when he is out there meeting people face to face—the online marketing is limited as it's become very important to people to know the people they do business with—especially if their online program is going to be so involved with their everyday handling of business. But, probably more important is they also revealed they are HELPFUL PEOPLE also!

That may sound a little off to you, but let me ask you if you've ever been helped by another person? Wait till you see how natural this help comes when you're in the

Extravaganza room. I've seen people from across the room take an interest in someone else's business issue and resolve to have it solved by the time the extravaganza's over.

This happens because I've put together a combination of unique training, discussions, exercises, and real-world experiences that take the anxiety out of networking and put the fun back in and these networkers become helpful toward one another. They realize they are all sitting on the same boat.

Also, by teaming up with business owners like Tim at 'honeybeeBase,' you'll get to meet many other top-notch networkers in the room who will be interested in what's going on in your network and business.

The sessions are 'Designed for you' to learn...

- ...quickly *what your priorities are* as you network,
- ... how to *easily implement networking in natural and no-anxiety ways*,
- ... that *reaching your goals brings prosperity and growth* to your business and you as a person!

The 3 Challenging Sessions will highlight **9 Discoveries** that are very critical to understanding & implementing these innovative networking principles. You're going to experience discoveries related to:

- 'Why you KILL Referrals,'
- new results-oriented 'Mindsets,'
- how to energize and grow your 'Influence Group,'
- how to get rid of the 'Networking Anxiety & become Effective,'
- a formula that is creating **a networking revolution**,
- and much more.

All 9 Discoveries will be outlined in a future email--watch for it!

YOU'LL ALSO HAVE a chance to influence a UNIQUE Networking program that is developing at the very persistent urging of many of my mentees.

By attending, you'll get to be on the front lines of developing an effective networking environment that produces results for you and your business.

[Get registered here](#)

You may be telling yourself right now, "*Self, I don't need this kind of training—I've got a good network and it's working for me.*" I told myself that for quite a few years; even making up excuses for people who weren't referring to me that I thought should/could. Then, without really looking for it, I found what I was missing—the 'real' source of power in a networking relationship! It's nothing you can build; yet, when it's present, you know it immediately and you know this is going to be good.

That revelation totally changed the book I was writing and I now have people who have been networking 30-40 years (who “know everybody”) come to me and say, “*Your book brought me back to life—into a networking life that’s productive! I didn’t know what I was missing & I was too stubborn to admit it.*” Writing that [book](#) changed me also!

A lot of networkers tell me they have a nagging desire to get more out of their networking; maybe you want to multiply your effectiveness, value, and start getting productive referrals from your networking efforts, this *Networking Extravaganza* will help you find what’s currently missing and to close more deals.

In transition? Between careers? Just graduated and starting out in the business world? We’ll show you some simple steps to creating an effective network with productive referral partners. I’ll even throw in some tips on working Career Fairs that have had mentees of mine receiving calls from companies the very next day—yes, it’s true!

There’s an outstanding discovery approach that will bring more referrals to you than you ever imagined. You don’t have to be the only one who helps others—networking’s built for each side of the relationship to be productive—we just need to know how to steer it in the right direction.

So, come and meet **Tim, Ian, Amy, Jessica, George,** and [myself](#) along with those in the room who are there to help each other grow through a great [Networking Extravaganza](#).

Particulars (Lunch/snacks/drinks included):

Dates/Locations/Times of the 3 sessions in Medina, Ohio:

October 24, 2017 at The Place; 9:00 am – 3:00 pm

November 7, 2017 at Bunker Grill; 10:00 am – 4:00 pm; with a networking event following the session from 4:30 – 6:00 pm

November 21, 2017 with Legacy Hair Studios; 9:00 am – 3:00 pm

Here’s where you can join in with us!

Fill out the [Signup sheet](#) & Email it to TheNetworkingBob@gmail.com

ONward,

Bob Arnold


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P.S. **STRESSED OUT BY NETWORKING?** That's the rub for many of us and we've mostly been led to believe that using certain 'skills' or 'techniques' will solve it for us. I'm here to tell you 'That is a bunch of Bull!' and show you why. You will be given the secret to having better networking experiences—and with no stress! [Sign-up](#) and [find the way you work best](#)—WITH those who work best with you!

"Bob is very interested and respectful of anyone's input throughout the Extravaganza. His discussions feel more like a networking partnership, rather than a judgment on what we do or don't know—it's refreshing and very insightful on his part, and engages us into the conversation much more."

Amy Barnes
Joy Magazine Publisher
Networking Extravaganza Attendee
Medina, Ohio

KEEP SCROLLING FOR THE SIGNUP PAGE!!

But First--Here are our Hosts for this program!

Each one will be hosting one of the sessions at their place of business--see schedule above for which one they host.



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