

**A pair of 'Networking Assets' here that get the job done!
(part 2)**

Networking Extravaganza North Canton Asset #2

Please Meet *Jessica Ciccarelli & George Bruner!*

Well, you met **Amy** in the last post, so now it's a MUST for you to meet **Jessica Ciccarelli & George Bruner**, from the Sirak-Brockett Agency, right in North Canton!

I'm going to have fun introducing you to Jessica & George—they are so appreciative of what networking has done in their careers and they are looking forward to meeting you and helping you along your journey. So, I think it's about time I introduce you to them.

As one of three amazing hosts for this fall's **Networking Extravaganza** in North Canton, Ohio, Jessica & George's focus is always on others. I've personally seen each of them nurture relationships they have within the company—even outside of the company—to where you can tell the other person feels like a team member. When you meet them, you'll feel like you've met those who are willing to help you find others you can connect with, and that's probably an understatement.



For many years, Jessica and George have worked together to help clients realize two things in the handling of their financials. One is they impress looking at how to provide protection of assets, and two; how can wealth building take place in the portfolio. Many individuals and companies have benefitted from their careful attention.



If you attend the North Canton Networking Extravaganza, you're going to be exposed to hosts who have built systems that benefit their client's interests and dreams. Jessica and George are two of those & I'd like for you to get to know them on a personal level so that your dreams and aspirations can see the benefits of how networking works people together and into effectiveness.

When you engage with Jessica & George, you'll see their attention level as they listen to your situation & they will come up with a way of helping, even if it's through someone else they know well.

They have each been in the networking world long enough to have seen some changes along the way. They tell me how much networking helped them early in their careers and is still helping them as they continue to grow their career. They've also seen networking change into what is now a very coordinated, purposeful effort of finding who best to network with.

These changes have brought networking more into the view of the local business's eye.

Does that sound like enough reasons for me to want to introduce you to Jessica & George?

If not—don't even come to the sessions. It's plain to see that Networking effectiveness is not for you. Keep doing what you've been doing all along & get the same results!

But if they do, [make your reservation now](#) so you don't miss out on the introduction you've been waiting for.

Jessica & George have come on-board to be one of 3 hosts of the Fall 2017 *Networking Extravaganza* in North Canton, Ohio, and they are looking forward to meeting you.

Hear it in their own words:



Wise words; ***"Networking is critical to opening doors to referrals, both personally and in the business!"*** you heard Jessica & George both say!

Hi, I'm Bob Arnold, The Results-Oriented Networking Mentor, and Jessica & George have seen the level of commitment and value I bring to business people who depend on networking for growth. George sits in on other training sessions that I provide. In fact, these business people have made constant requests of me to develop this Extravaganza program so that they and their network can be exposed to effective networking. **That's right—they want it available for you!**

Why have they been persistent in this? Because they know that meeting someone with a good handle on networking results in a much better networking partner than someone who sees networking as a chore.

Believe it or not—**Networkers are HAPPY PEOPLE!** They really are if they are doing it right—there is no-anxiety needed. But, probably more important is that they are HELPFUL PEOPLE also!

Does this sound odd? Wait till you see how easy it really is.

So, in answer to these anxious business owners and networkers, I've put together a combination of unique training, discussions, exercises, and real-world experiences that take the anxiety out of networking and put the fun & effectiveness back in.

Also, by teaming up with business owners like Jessica & George at the '[Sirak-Brockett Agency,](#)' you'll get to meet many of these top-notch networkers in the room who will be interested in what's going on in your network and business.

The sessions are 'Designed for you' to learn...

- ...quickly *what your priorities are* as you network,
- ... how to *easily implement networking in natural and no-anxiety ways*, and
- ... that *reaching your goals brings prosperity and growth* to your business and you as a person!

YOU'LL ALSO HAVE a chance to influence a UNIQUE Networking program that is developing at the very persistent urging of many of my mentees.

By attending, you'll get to be on the front lines of developing an effective networking environment that produces results for you and your business.

[Get registered here](#)

The 3 Challenging Sessions will highlight **9 Discoveries** that are very critical to understanding & implementing these innovative networking principles. You're going to experience discoveries related to:

- 'Why you KILL Referrals,'
- new results-oriented 'Mindsets,'
- how to energize and grow your 'Influence Group,'
- how to get rid of the 'Networking Anxiety & become Effective,'
- a formula that is creating **a networking revolution**,
- and much more.

All 9 Discoveries will be outlined in a future posts--watch for them!

Maybe you feel like you know a lot of people already and there is no reason to spend the time to 'get to know' more! I felt like that at one point in my business, yet I found that many of those I 'knew' were not being very effective for me—there were very few ways they would let me help them & next to no referrals coming my way. Think about how many actual referrals you've received from your network lately! Not many, huh?

I've had several in that situation tell me that as they started reading my book, [*The Uncanny Power of the Networking Pencil*](#), they were "...brought back to life—into a networking life that's productive!"

Many of us have a nagging desire to get more out of our networking. You want to multiply your effectiveness, value, and start getting productive referrals from your networking efforts, this *Networking Extravaganza* will help you find what's currently missing and to close more deals.

In transition? Between careers? Just graduated and starting out in the business world? We'll show you some simple steps to creating an effective network with productive referral partners. I'll even throw in some tips on working Career Fairs that have had mentees of mine receiving calls from companies the very next day—yes, it's true!

There's an outstanding discovery approach that will bring more referrals to you than you ever imagined. You don't have to be the only one who helps others—networking's built for each side of the relationship to be productive—we just need to know how to steer it in the right direction. That's where you'll see Jessica & George shine—they extend themselves to find you referrals that make sense.

So, come meet **Amy, Jessica, George, Tim**, and **myself** along with those in the room who will all be here to help each other grow through a great [*Networking Extravaganza*](#).

Particulars (Lunch/snacks/drinks included):

Dates/Locations/Times of the 3 sessions in North Canton, Ohio:

October 31, 2017 at DecisionPoint in N. Canton; 9:00 am – 3:00 pm

November 14, 2017 at Sirak-Brocket Agency in N. Canton; 10:00 am – 4:00 pm; with a networking event following the session from 4:30 – 6:00 pm

November 28, 2017 with honeybeeBase in N. Canton; 9:00 am – 3:00 pm

Here's where you can join in with us!

Fill out the [Signup sheet](#) & Email it to TheNetworkingBob@gmail.com

ONward,

Bob Arnold

ONward Networking

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P.S. If you can imagine referrals and connections coming to you from people who already 'trust' you; then you can imagine how important this 3-part extravaganza is to your business. I could never find this type of training while I was learning, so I've developed it myself. Your opportunity to get in on these 3 days to focus on your networking success is unprecedented and SEATING IS LIMITED FOR THESE SESSIONS. Complete your '[Signup Form](#)' and Email or Snail-Mail it back PROMPTLY!

"By the time this Extravaganza is over, we're going to have that issue fixed for you!" came the declaration from one Extravaganza attendee to another one across the room. "I feel the time spent here has been one of growth in how to get effectiveness out of my networking. As a new business owner and as one who has a lot of contacts (albeit, not very effective ones)—I feel like I'm refreshed and ready to see real effectiveness from my network. It's been an eye-opener on who I can count on in my current network—I've got a bit of work to do!"

*Networking Extravaganza Attendee
Medina, Ohio*

KEEP SCROLLING FOR THE SIGNUP PAGE!!

But First--Here are our Hosts for this program!

Each one will be hosting one of the sessions at their place of business--see schedule above for which one they host.



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